

Sensor-Guided Nitrogen Application: A Changing Landscape

Peter Scharf

Kent Shannon, Harlan Palm, Ken
Sudduth, Newell Kitchen, Luci
Oliveira, Scott Drummond, Charles
Ellis, Larry Mueller, Vicky Hubbard,
and Matt Volkmann



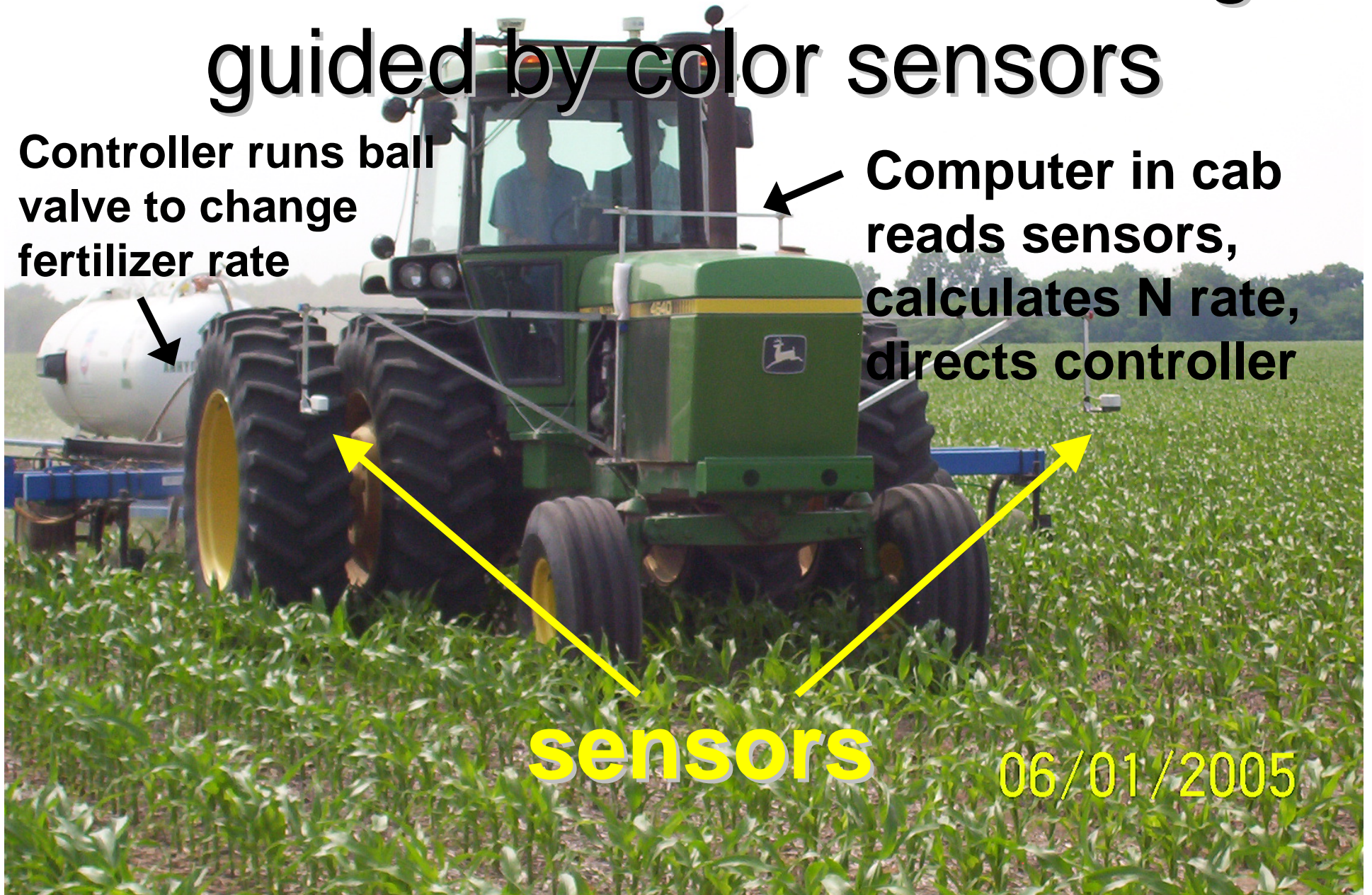
Variable-rate N sidedressing guided by color sensors

Controller runs ball
valve to change
fertilizer rate

Computer in cab
reads sensors,
calculates N rate,
directs controller

sensors

06/01/2005



Why?

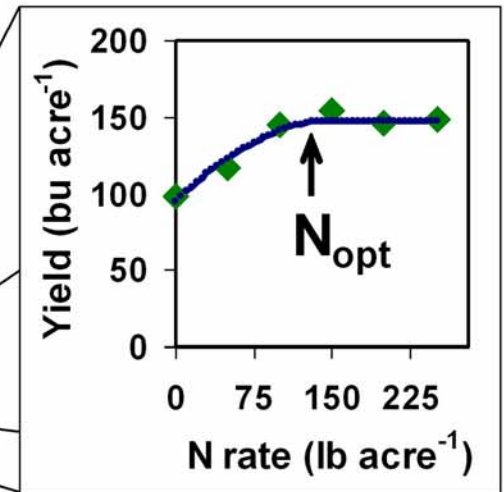
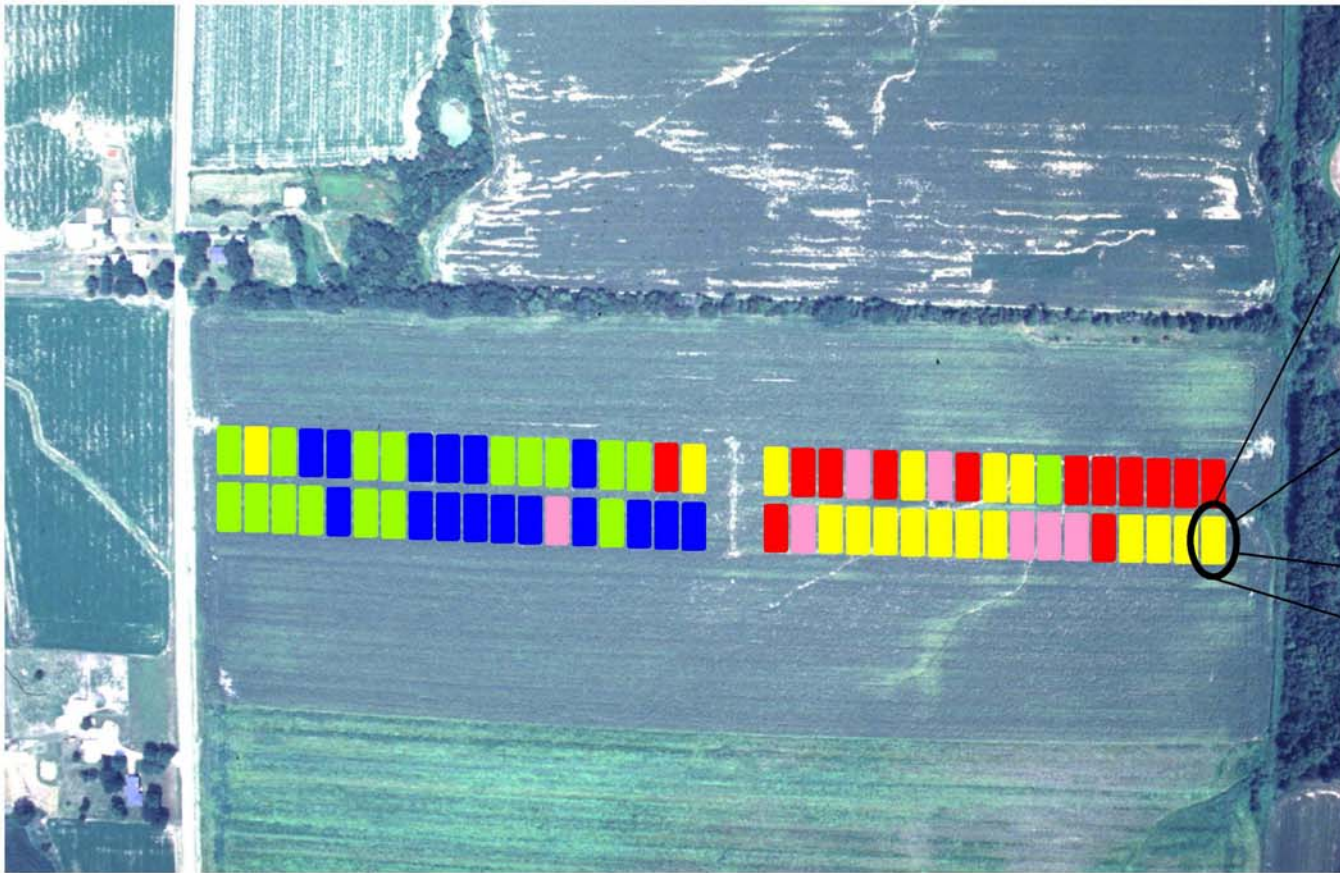
Why use nitrogen sensors?

- **Crop need for fertilizer N is variable**
- **N is expensive**
- **Yield payoff is big when N is needed**
- **N gets into water**

Crop N need is variable: from one field to another

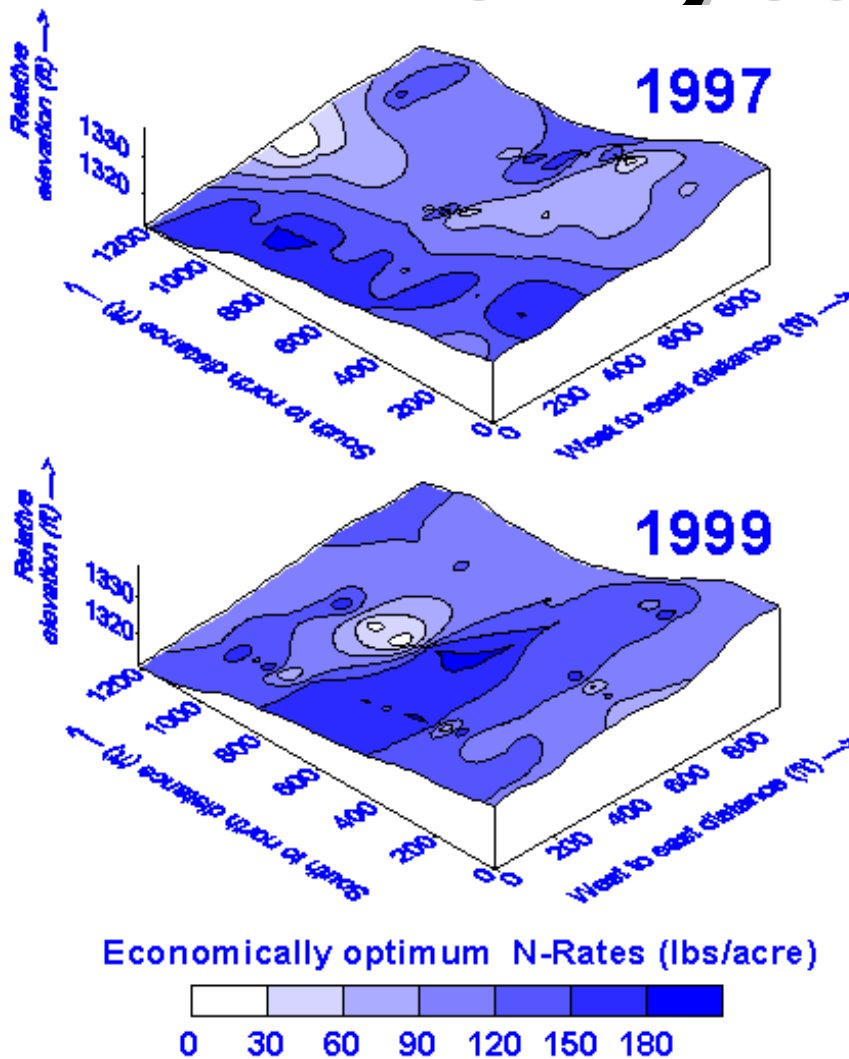
- Twenty on-farm N rate experiments in Missouri, corn after soybean, no manure
- Most profitable N rates were 109, 114, 175, 0, 90, 190, 244, 63, 119, 300, 0, 146, 146, 180, 52, 175, 112, 149, 136, 114 lb N/acre

Crop N need is variable: within a field



Optimal N rates (lb acre⁻¹) **Blue** 0 to 80 **Light Green** 80 to 120 **Yellow** 120 to 160 **Pink** 160 to 200 **Red** 200 to 250

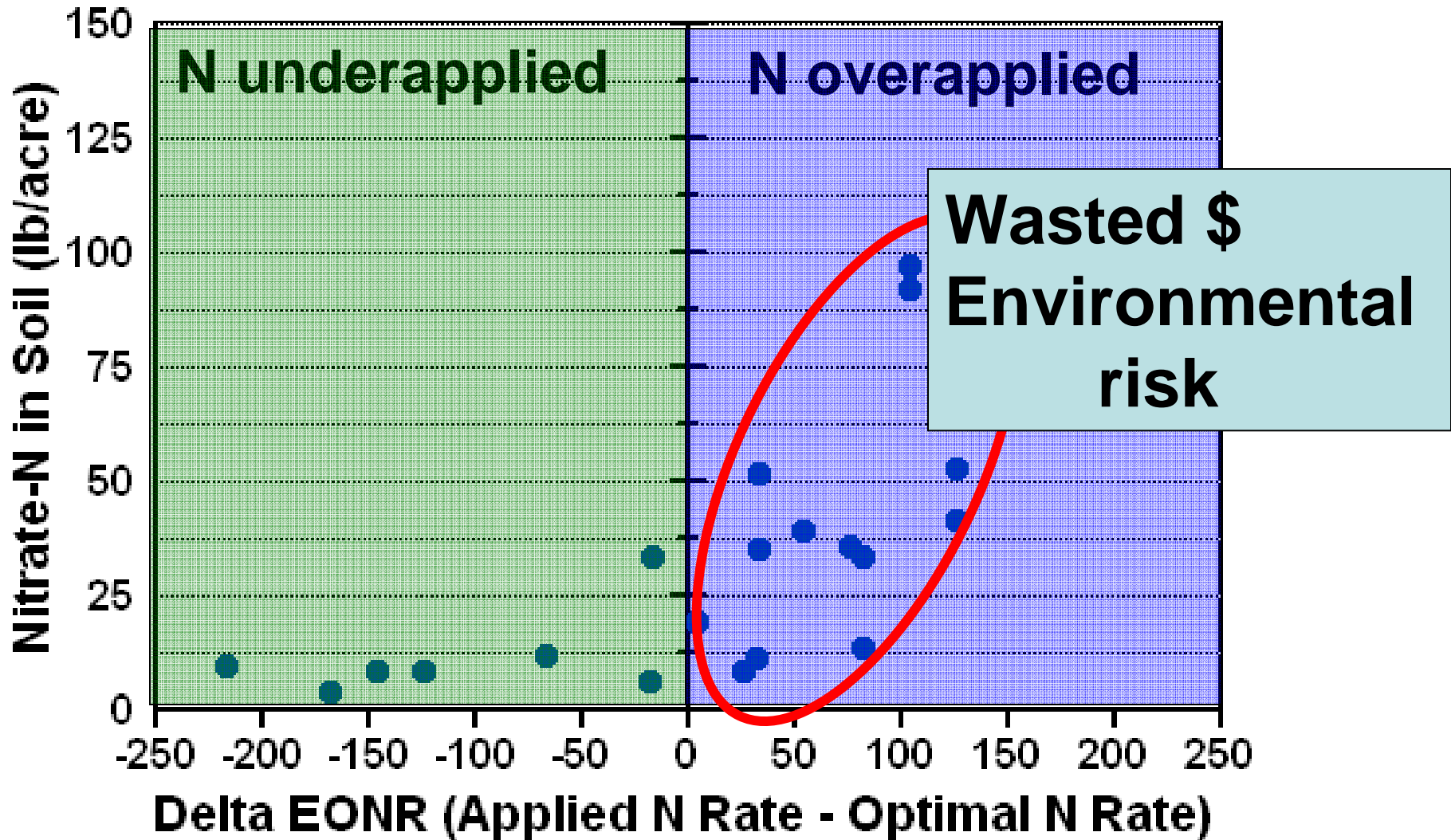
Crop N need is variable: from year to year



Minnesota corn:
the places that
needed the most
and least N were not
the same in the two
years

G. Malzer data from Doerge (2002)
Crop Mgmt. doi. 10.1094/cm-2002-
0905-01-RS

Overapplication = leftover N in soil



N gets into water

Huge algal bloom

Mouth of
Mississippi River



**Spatially intensive
diagnosis is needed**

How?

Diagnosing where to put more N

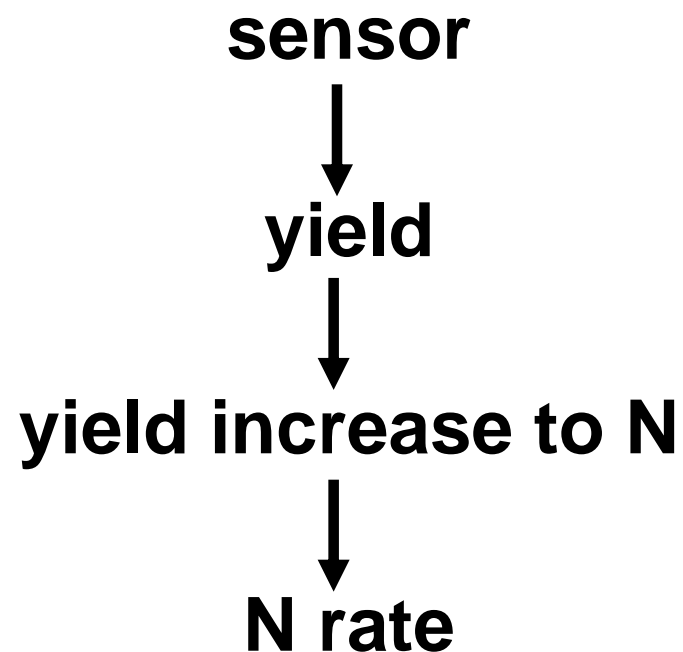
Predictor	% of variability in N need explained
Yield	2 to 20
Soil nitrate	17 to 25
Soil N quick tests	0 to 18
Soil conductivity	8
Corn color	53 to 77

Translating sensor measurements to N rates

- **Tricky**
- **No agreement at a national scale**
- **Still a slight obstacle to
successful sensor use**

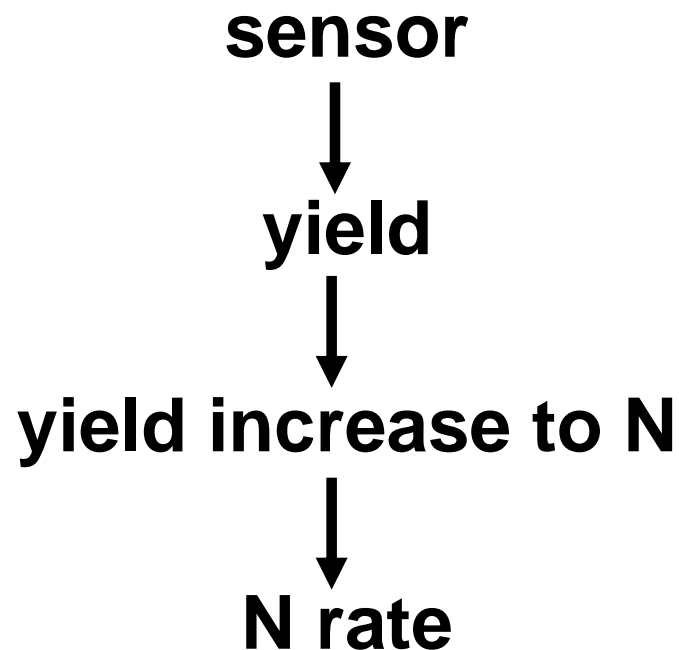
Translating sensor measurements to N rates

Oklahoma State,
N-Tech:

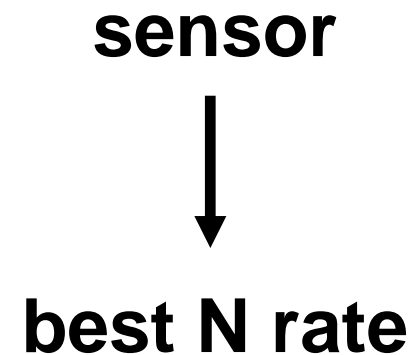


Translating sensor measurements to N rates

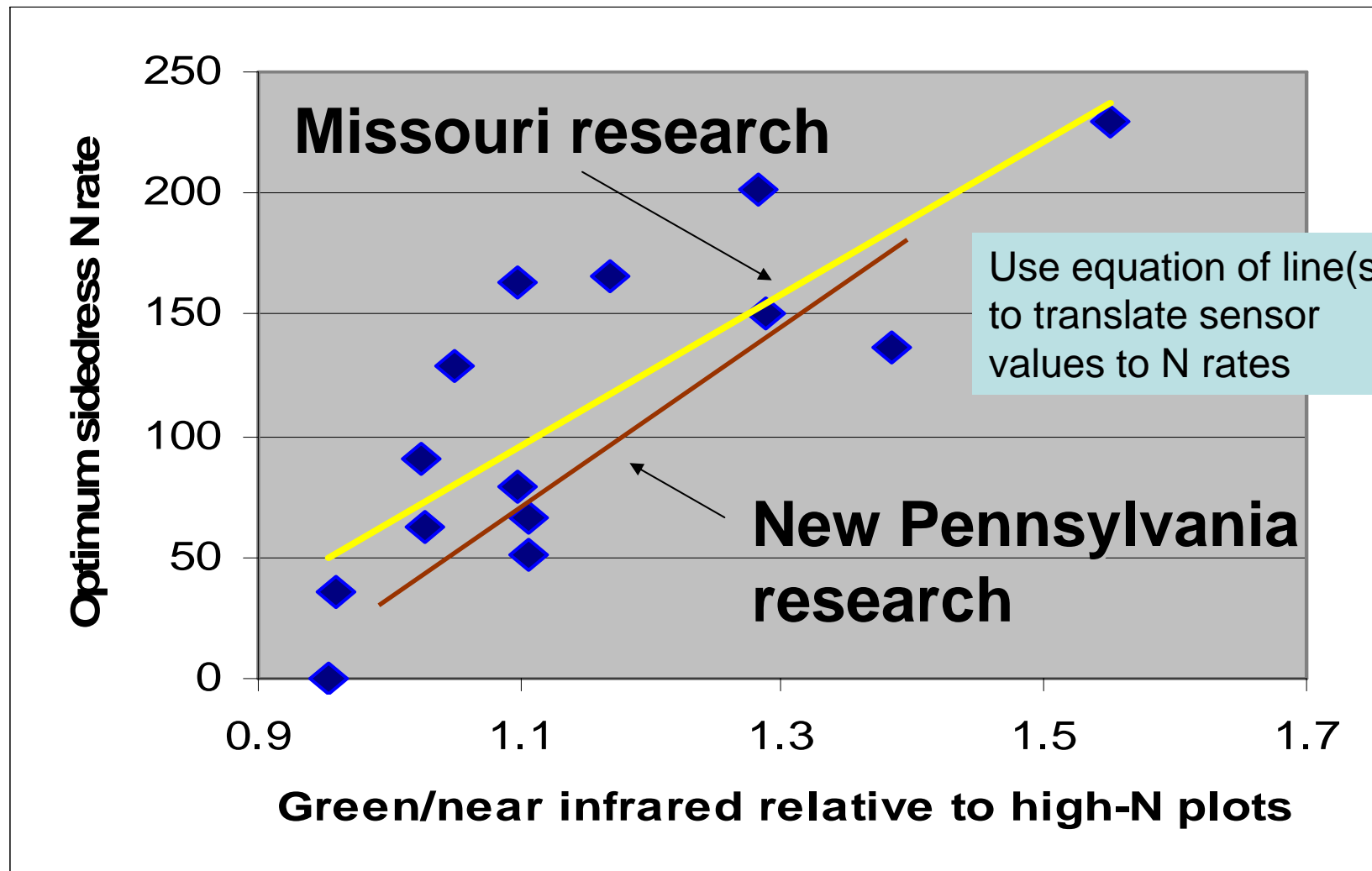
Oklahoma State,
N-Tech:



Missouri,
Pennsylvania,
international:



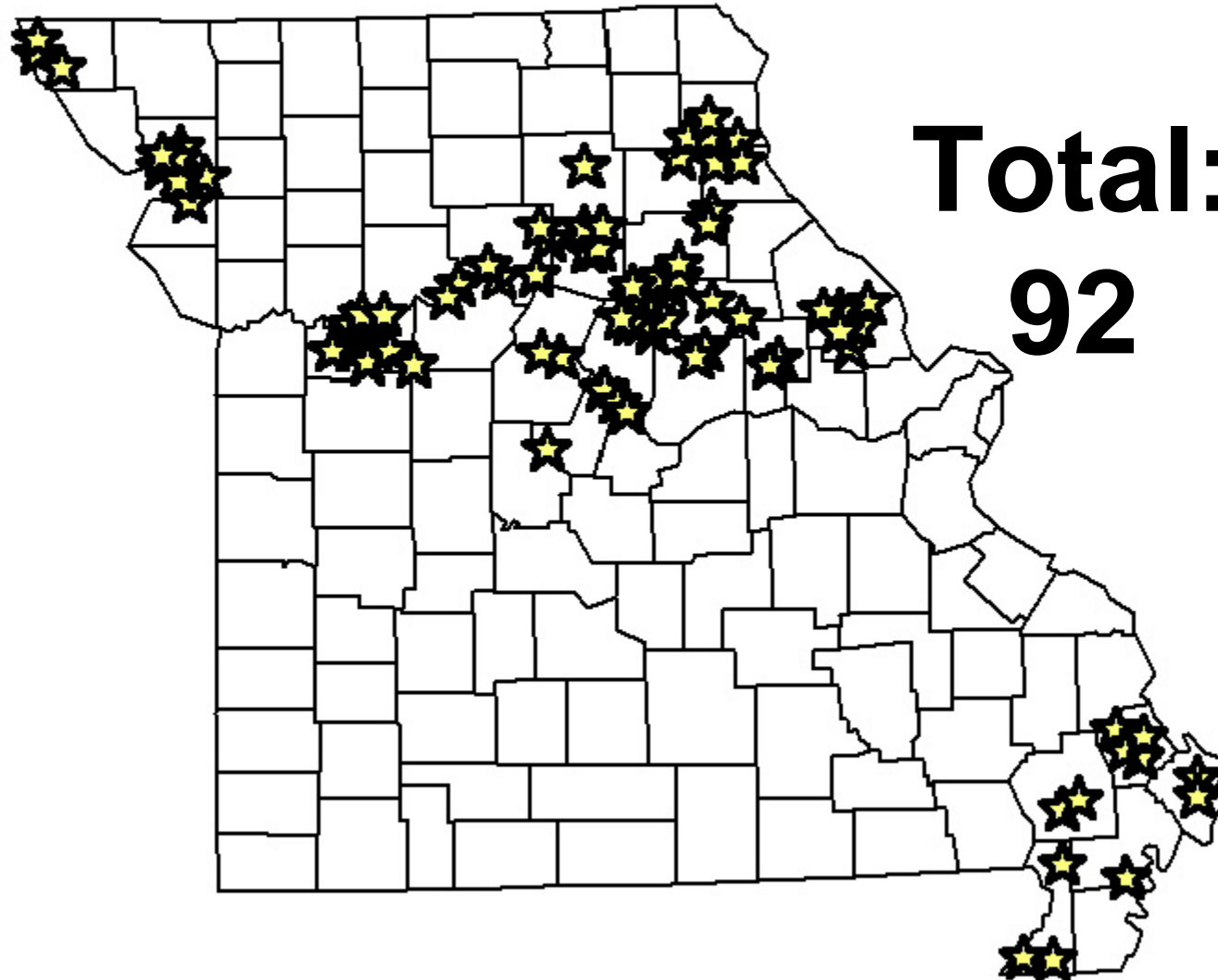
Translating sensor measurements to N rates



Sensors for N management

- Research shows promise
- Next step: try it in production fields with production equipment

Locations of sensor demonstration fields 2004-2008



21 with USDA Sprra-Coupe, 2004-2007



56 with producer-owned applicators, 2005-2008



15 with retailer-owned
applicators, 2006-2008



06/08/2006

Demo Objectives

1. Support producers, retailers, & consultants in planned sidedress operations from 1 foot to 6 foot height
2. Evaluate outcome using sensors relative to outcome with current producer practice (strip trials)

Demo Program

- What we provide:
 - Loan of sensors, computer, cables, stand
 - Brackets to place sensors in the right place
 - Computer program to translate sensor readings to N rates
 - Expertise
 - Data analysis
- Help overcome the steep learning curve
- Give producers & retailers a chance to 'demo' this practice without a large investment of time & money

Nitrogen sensor dem



**What kind of N
applicator can
you use
sensors with?**

Injecting anhydrous ammonia



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injecting solution (tractor)



injecting solution (high-clearance)



Dribbling solution



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Spinning on dry N

(easier to get a wide range of rates)



Spinning on dry N

- Kansas producer 2006-2008:
4000 acres of corn fertilized in
seven days using high-
clearance spinner, sensors, &
our N recommendation equation

Photo:
Andy
Holzwarth

On-farm sensor demos 2004-2007

N rate system	Average yield	Average N rate
Producer rate	157	
Sensor-controlled		
\$ to sensor		

On-farm sensor demos 2004-2007

N rate system	Average yield	Average N rate
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On-farm sensor demos 2004-2007

N rate system	Average yield	Average N rate
Producer rate	157	
Sensor-controlled	157	
\$ to sensor	-\$2	

On-farm sensor demos 2004-2007

N rate system	Average yield	Average N rate
Producer rate	157	145
Sensor-controlled	157	
\$ to sensor	-\$2	

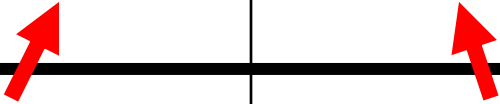
On-farm sensor demos 2004-2007

N rate system	Average yield	Average N rate
Producer rate	157	145
Sensor-controlled	157	122
\$ to sensor	-\$2	

On-farm sensor demos 2004-2007

N rate system	Average yield	Average N
Producer rate	1	1
Sensor-controlled	1	1
\$ to sensor	-\$2	+\$15


**2007 prices:
+\$13/ac to
sensors**



On-farm sensor demos 2004-2007

N rate system	Average yield	Average N
Producer rate	1	1
Sensor-controlled	1	1
\$ to sensor	-\$2	+\$5

2002 prices:
+\$3/ac to
sensors



**Increasing N prices
have made sensors
more economically
viable**

A blurred background image of a river or stream flowing through a forest. The water is dark blue and green, and the surrounding trees and foliage are in soft focus. The overall scene is serene and natural.

What about water quality?

Missouri EQIP support available

- 2007: $\$20/\text{acre} \times 3 \text{ years} = \$60/\text{acre}$
- 2008: $\$19/\text{acre} \times 2 \text{ years} = \$38/\text{acre}$
- 2009: $\$33/\text{acre} \times 2 \text{ years} = \$66/\text{acre}$

**What else
happened in
2008?**

2008: Sidedress N kicks butt



**180 N
at planting**



**110 N
sidedress V7.**

**2008: Sensors applied
more N than producer rate
in most demo fields
(normal background N lost
due to high rainfall)**

**Good odds for increased
yield**

2008: Our first cotton demo



2006-07: Calibration research, looks great

2008 demo: Saved 45 lb N/acre, looks great!!

Keys to success

- Research base
- Programmer
- Learn with producers
 - There are lots of twists you won't think of in small-plot research

What have we learned?

- Power of visual reinforcement
 - The machine does what they would do
 - Dark crop = low N rate, light crop = high N
 - But automated to reduce operator fatigue
- Importance of preparation
 - Everything has to be slick
 - We calculate producer time at \$11,000/day during spring & fall rush times

What have we learned?

- Sensors can maintain productivity while reducing N use
 - Cut back in smart places
- Sensors can identify places/years that need more N (than the normal producer rate)

What have we learned?

- Obstacles:
 - Good recommendation equations
 - Weed interference (control early)
 - Limited range of rates with liquid
 - New spring-loaded nozzle bodies will help

What have we learned?

- Obstacles:
 - High-N reference area
 - Hassle of installing
 - Bad results if installed poorly (too late or unmarked or too early)
 - Drift of sensor rates during the day
 - Hassle of driving back to high-N reference area to correct this drift
 - May be avoided with crosswise high-N strips

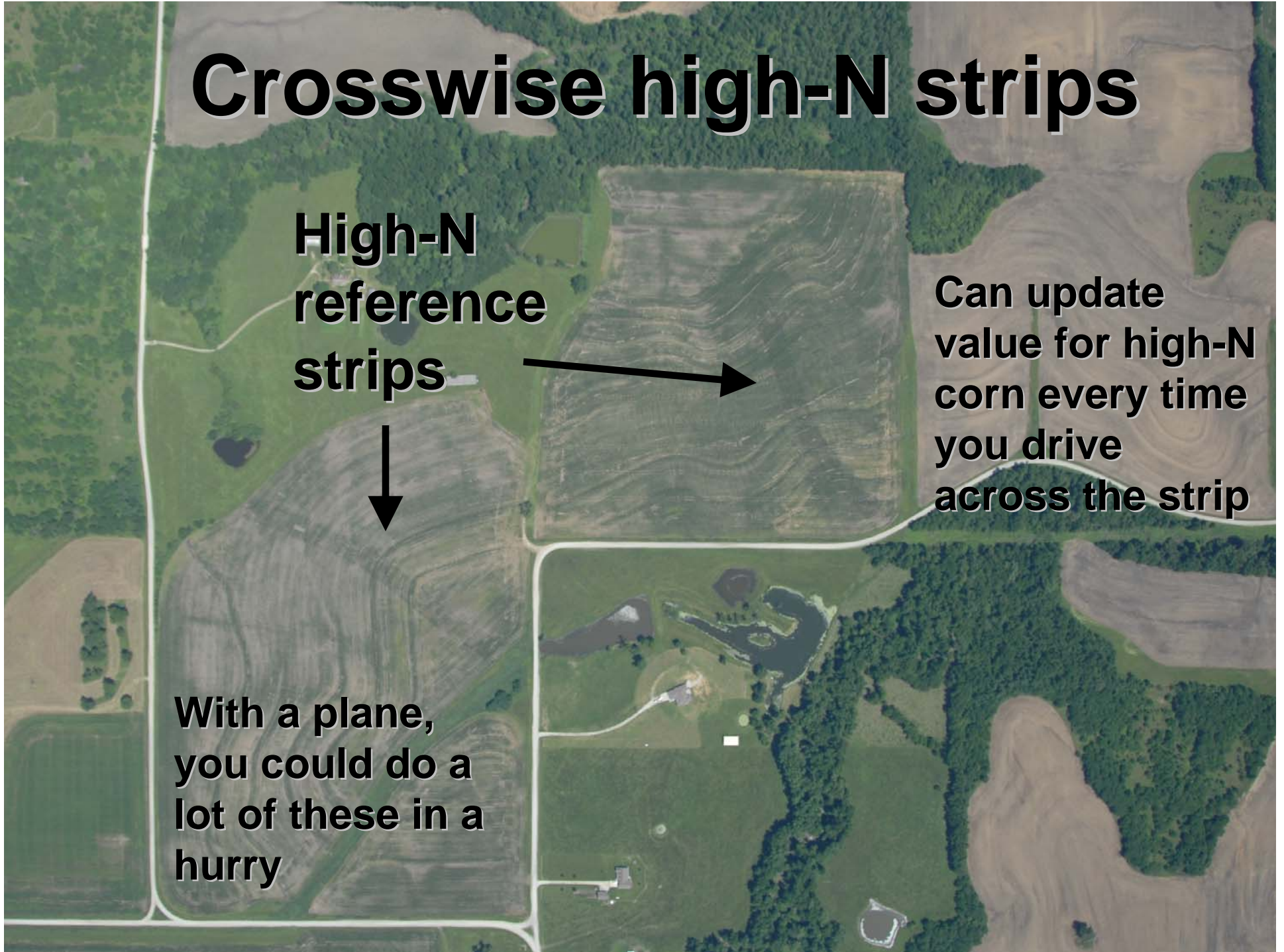
Crosswise high-N strips

High-N
reference
strips



Can update
value for high-N
corn every time
you drive
across the strip

With a plane,
you could do a
lot of these in a
hurry



Adoption

- Slow but increasing
- Adopters doing contract work for neighbors

The Future

- More Missouri demos in 2009
 - Let me know if you or a customer may be interested

The Future

- Greenseeker available
 - Record Harvest in Nevada is a dealer



The Future

- Greenseeker available
 - Record Harvest in Ne
- Crop Circle
 - Sales via Ag Leader
 - New model/new wavelengths (be careful!)



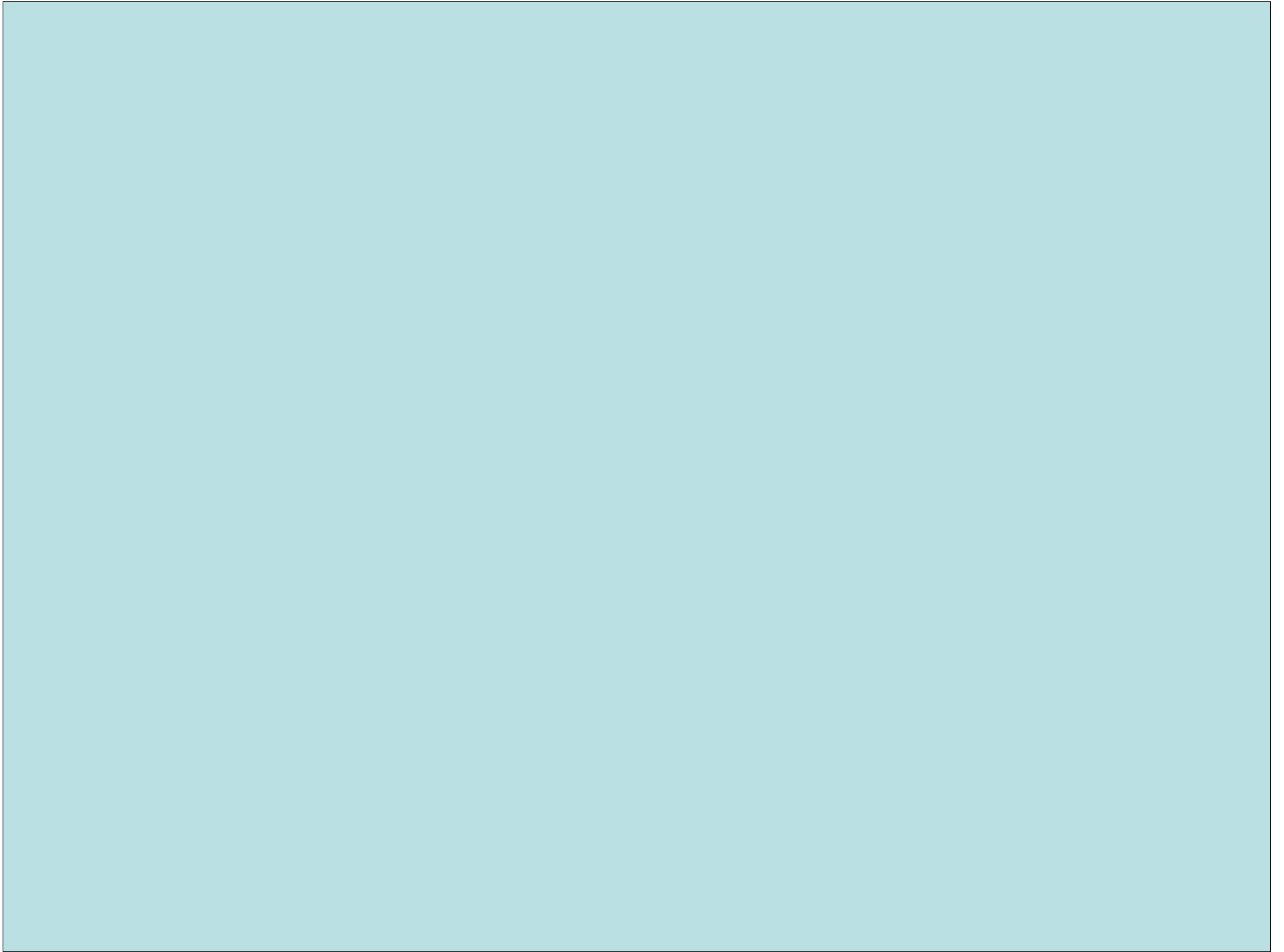
The Future

- Greenseeker available
 - Record Harvest
- Crop Circle
 - Sales via Ag Lead
 - New model/new
- Toshiba entering the market?
 - Re-engineered Yara (Hydro) sensor



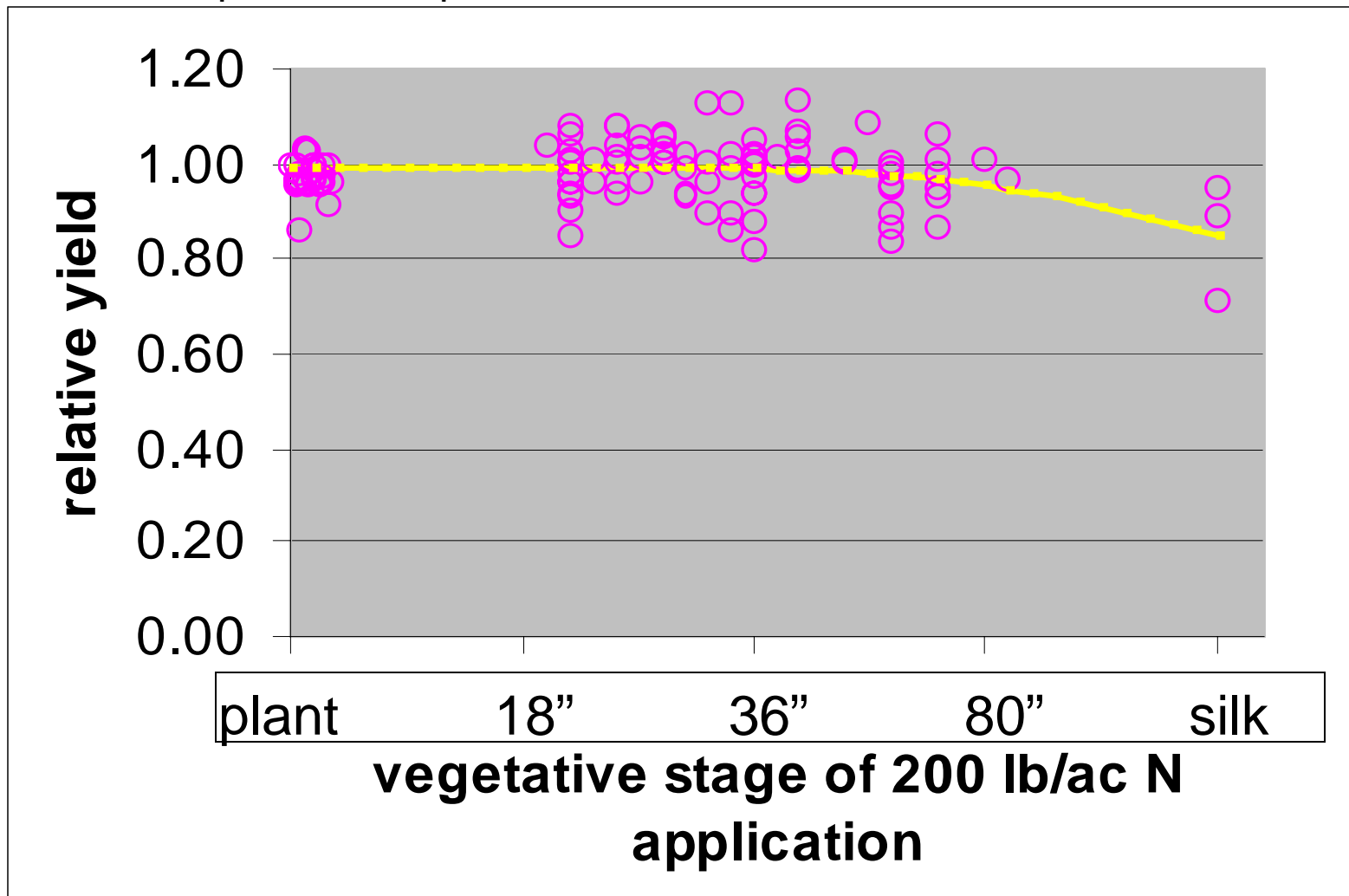
The Future

- N prices, environmental pressures will continue to push tighter N management



Corn yield is not as sensitive to late N application timing as you might think

28 small-plot trials in producer fields, Missouri, 1997-1999

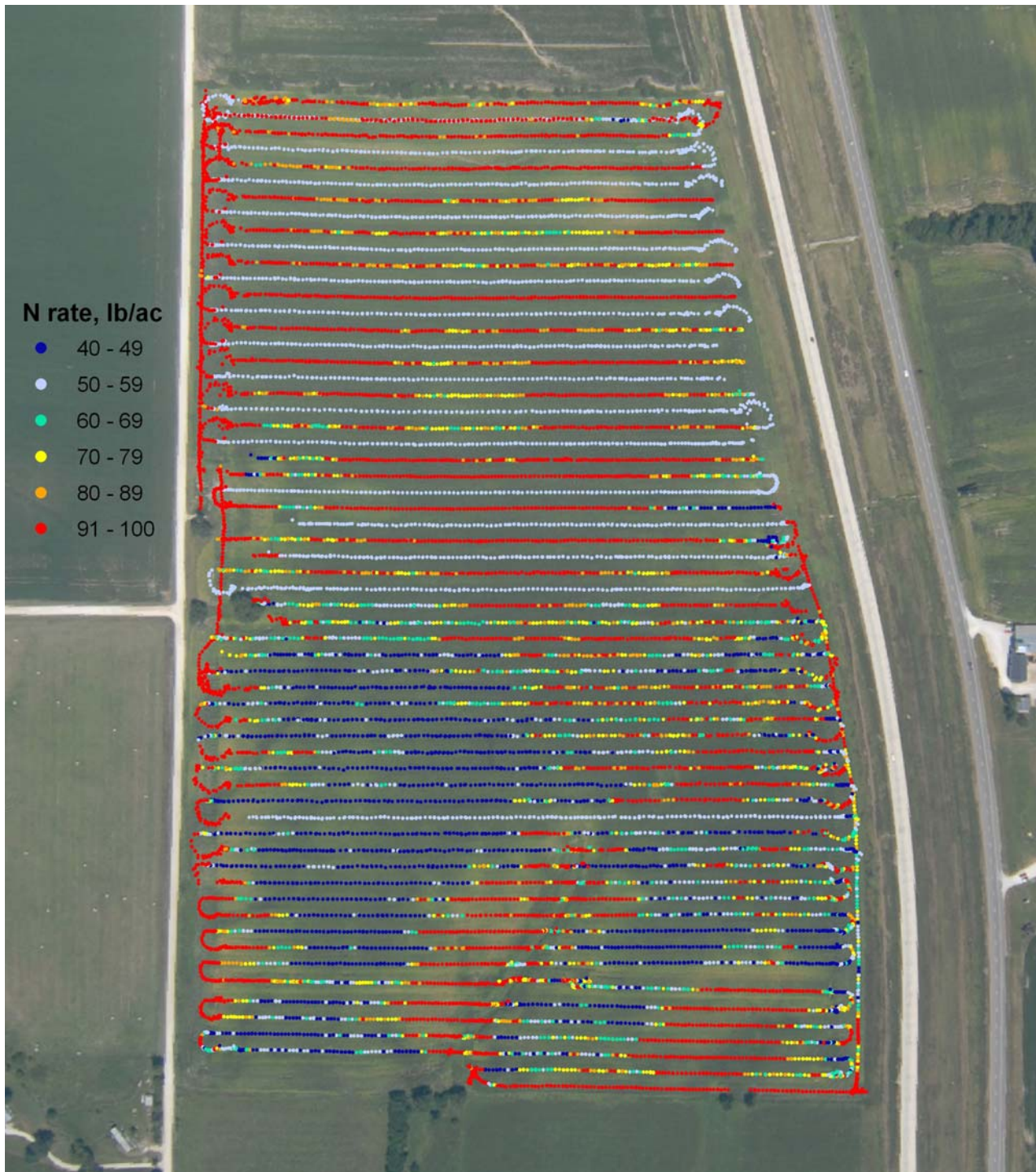


Sensor Benefits:

- Make sure enough N is applied
- Avoid unneeded N application



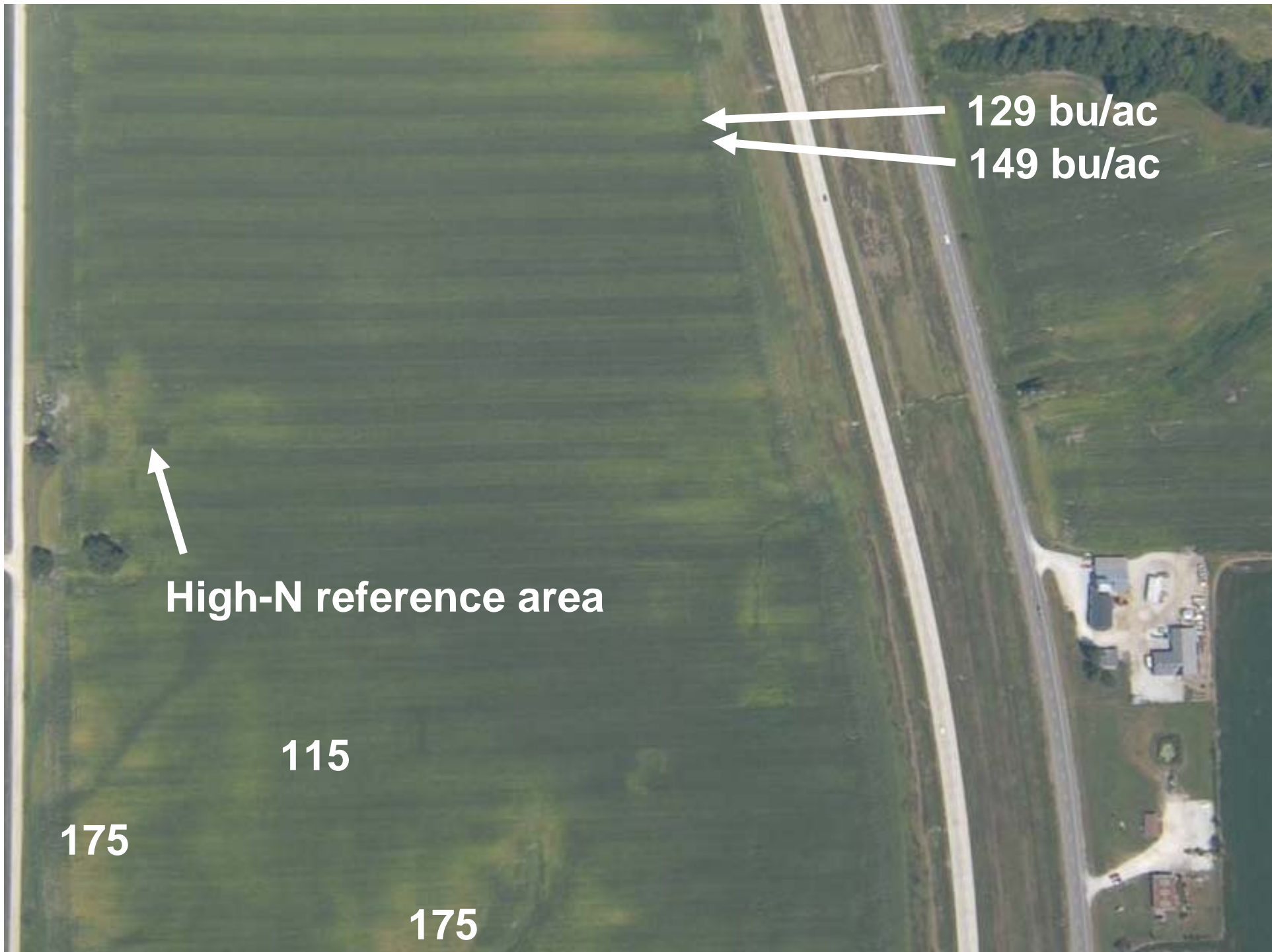




N application to head-high corn

N rate map

June 20, 2007



129 bu/ac

149 bu/ac

High-N reference area

115

175

175

Sensor Benefits:

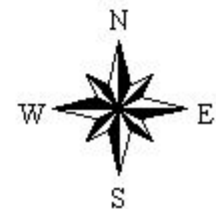
- Make sure enough N is applied
- Avoid unneeded N application



**Pounds of Nitrogen As Applied Via UAN on 6/13/07
Becker Farm - Laddonia, MO**

As Applied

- 60-81
- 82 - 111
- 112 - 137
- 138 - 164
- 165 - 180



August 1 Aerial Photo after the June 13 UAN Application



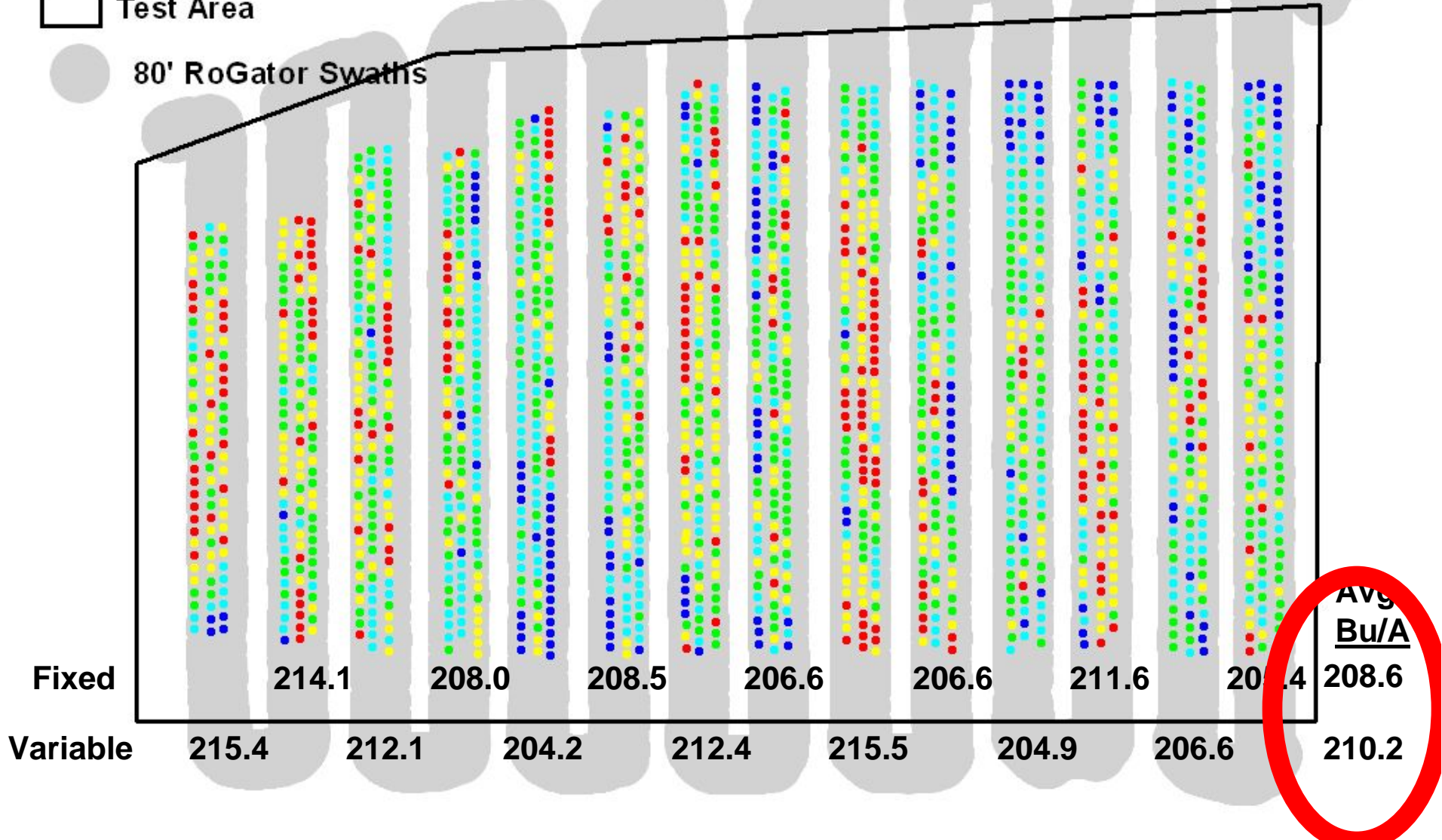
Yield of Three Combine Passes Per 80 Ft Swath of the RoGator

Bu/A

- 156 - 192
- 192 - 204
- 204 - 213
- 213 - 222
- 222 - 247

□ Test Area

● 80' RoGator Swaths



A yellow tractor with a sprayer attachment is shown in a cornfield. The tractor is positioned in the middle ground, facing away from the camera. The corn plants are in the foreground, and a dense forest of trees is in the background. The word "Questions" is written in large, 3D, orange-to-yellow gradient letters across the center of the image.

Questions

06/08/2006